



MATE's 2020 Annual Report

About MATE

MISSION STATEMENT

MATE'S MISSION IS TO LOVE OUR NEIGHBORS THROUGH VOLUNTEER HOME REPAIRS AND YOUTH OUTREACH TO CREATE LIVES OF HOPE, SECURITY, AND DIGNITY IN CENTRAL WESTERN MAINE.

VISION STATEMENT

BUILDING LIVES, WE ENVISION A COMMUNITY OF HELP, HOPE, AND CONNECTION THROUGH MATE'S HOUSING MINISTRY AND MATE YOUTH CONNECTION.

OUR GUIDING PRINCIPLES

CONSTANT ADAPTATION OF SERVICES TO ADDRESS EMERGING COMMUNITY NEEDS

ENSURE CONTINUED FAITHFUL OUTREACH SO PEOPLE WILL FEEL WELCOME TO USE OUR SERVICES

LOVE OUR NEIGHBOR THROUGH OUR PROGRAMS, TREATING ALL PEOPLE WITH DIGNITY AND RESPECT

STEWARD THE RESOURCES WE HAVE BEEN ENTRUSTED WITH, MAKING THE BEST USE OF THE GIFTS WE HAVE BEEN GIVEN, TO SERVE THOSE MOST VULNERABLE AND IN NEED

COLLABORATE WITH OTHER ORGANIZATIONS TO EFFECTIVELY USE AVAILABLE RESOURCES

INVEST IN CAPACITY BUILDING AND PRACTICE SOUND FINANCIAL MANAGEMENT FOR MATE'S SUSTAINABILITY

BUILD UP RELATIONSHIPS WITH OUR VOLUNTEERS/DONORS/GRANTORS AS THEY MAKE MATE'S WORK HAPPEN

EXPRESS OUR GRATITUDE TO OUR MATE COMMUNITY FOR ALL THE GOODNESS THAT COMES MATE'S WAY

OUR HISTORY

A brief history of Mission at the Eastward

MATE was established by Synod of the Northeast in 1954, serving 11 parishes with the purpose of strengthening and planting churches, supporting pastors, and ministering to the Congregations and the people in rural Maine communities. Through the years, MATE has initiated many programs, including Camp at the Eastward, which started in 1960. CATE offers faith formation and camping opportunities to children and youth, many coming through the years to CATE on scholarship.

As the decades unfolded, other programs were organized by MATE, such as Rural community action ministry (RCAM), which is now a separate entity. North Parish Housing Ministry began in 1979, providing home repairs for the impoverished. This program is still in existence, now called MATE Housing Ministry, and it serves 70-80 homeowners each year. Sparrows Nest was formed as a performing arts youth group to serve the young and did so for many years as well.

Many great people have provided strong leadership for MATE through the years including Bill Burger, Carl Geores, Scott Planting, Ed Jesteadt, Jeff Scott, Steve Row, George Hardy just to name a few.

In 2000, MATE's programming become international in scope with the creation of the South-African Partnership (SAP) with a relationship established with the Amathole Presbytery in South Africa. The focus of this project morphed into a home gardening ministry in the Tyhume valley. SAP was closed by MATE in 2019 but now exists under the Presbytery of Northern New England (PCUSA). In December of 2020, the last of the SAP funds were given to Jikani Mission in South Africa to support their good work.

In 2017, MATE was pleased to welcome our current Executive Director, Rev. Thea Kornelius, who brings passion, commitment to social justice issues, new ideas and boundless energy to mate. Under her direction, the leadership moved from a council style of local leaders, to a Board of Directors, with representation from 5 states in 2019. In 2020, the new Board went to work creating dynamic strategic, fundraising and communication plans, while seeking to build stronger partnerships with all their clients, volunteers, donors, and grantors, even amidst the transition. MATE also became an independent 501(c)3 this year.

In 2020, the Board also launched MYC, MATE Youth Connection, an innovative interfaith, open and affirming youth group, which met in person in the winter but quickly moved to an online program in the spring, due to growing concerns regarding the pandemic. This past year, the housing ministry was not able to host its usual 70-80 work teams for its housing repair ministry due to COVID-19. Through the help of local volunteers and a few brave mission workers, who came up when the restrictions lifted, MATE was able to help 26 homeowners this past summer.

Seeing the growing problem of homelessness in the area, including the lack of affordable housing, the Board also began to explore transitional and compact housing solutions. MATE, in partnership with Fairbanks Union Church, then began work on the McCleary House, which will serve as transitional housing for those in need in the cold winter months and it will host work teams in the summer with low-cost housing. We are very excited about this partnership and project and believe it will have an immediate positive impact on MATE's communities.

Throughout the year, the Board also worked through a COVID relief plan and a yearlong sustainability study. More about this study will be shared in the near future. As we enter 2021, we have great hopes and dreams for MATE as we move forward with faith, confidence, and commitment to our mission to create safe homes, enrich the lives of youth, and build resiliency in our communities. With your partnership and continued support, we build lives!

“Everybody can be great. Because anybody can serve. You don't have to have a college degree to serve. You don't have to make your subject and verb agree to serve. You don't have to know the second theory of thermodynamics in physics to serve. You only need a heart full of grace. A soul generated by love.”

Dr. Martin Luther King Jr.

Leadership Report: Thea Kornelius, MATE Executive Director

What a year 2020 has been! Like so many non-profits, Mission at the Eastward, faced many challenges, including how to not just survive but thrive in the midst of a pandemic so that we could continue to love our neighbors and help them through our home repair and youth outreach programs.

In early Spring, due to COVID-19, MATE's Board had our staff work from home for their health. We communicated with our supporters and clients, reaching out with compassion. The MATE Board then created a COVID Relief Plan, following guidelines from Maine's Association of Non-Profits. We innovated, changing up our day-to-day operations to be more flexible and responsive and we stayed in constant communication with MATE's communities with our new electronic email newsletter, MATE MATTERS.

We launched MATE Youth Connection, an innovative community youth group and quickly moved it to an online format. We cancelled Camp at the Eastward for health reasons and instead offered online camping experiences. When we needed help, local volunteers stepped up and so did our out of state mission workers who came up to MATE to work with the Housing Ministry, when Maine opened up. When we needed financial support to continue creating safe homes and enrichment programs for youth, our story of care and concern was heard by so many. It has been so gratifying to see old and new mission partners graciously provide their time, talent, and treasure in support of our cause. With all the support MATE was given, we were encouraged and empowered to provide services, despite the impact of the coronavirus. Because generous people and grantors gave in 2020, we will continue to be able to help the most vulnerable in 2021. Thank you so very much!

One thing we do know, is that the growing hardship in Maine will be continuing into the foreseeable future. So, our Board and staff are planning and preparing for programmatic changes, as well as working on MATE's infrastructure, safety and sustainability in the new year to better serve more people. In addition, to providing aid through MATE's Housing Ministry and MATE Youth Connection, here are some of the ways we are responding to emergent needs:

- *Focusing on reaching the most people we can with services, including offering new projects
- *Growing stronger relationships with our volunteer, donors, grantors, clients, other non-profits
- *Increasing awareness of our presence and services through strong, inspiring communication
- *Advancing strategic positioning/planning to maximize opportunities for MATE's sustainability

With your continued support, we will ensure the people of Central Western Maine will have safe homes and enrichment programs for at-risk youth beyond 2021. On behalf of the Board, we want you to know we are grateful for your generosity and for your partnership with MATE!

FACTS AND FIGURES

2020 MATE Housing Ministry

Households we served – 26

Volunteers who served with us – 36

Types of services provided:

Roof repair,	Window installation
Installing ramps, stairs and decks	
Exterior painting	Interior trim work
Sill work	Subfloor repairs
Skirting	Plumbing
Drywall	Siding
Soffit / fascia	Interior painting
Door installation	Electric Work



2020 MATE Youth Connection

Children who attended youth programming – 6-8

Children we reached out to - 21

Volunteers who served with us – 12

Experiences provided:

MYC-Retreats	Online programming
Vacation Bible School for Families	
Summer camp	Compassion Camp
Mission projects	Movie nights
Regional Youth Group-experiences-GLOW	
Snowlympics with Camp Wilmot	



“There is no “I” in team but there is a “U” in volunteer. Volunteers do not necessarily have the time. They just have a heart!”

A HUGE HEARTFELT THANK YOU TO ALL OF OUR VOLUNTEERS!

GROWING DEMAND FOR SERVICES

This year because of the health crisis in our nation, we find it hard to make comparisons to anything we have done in the past or to show growth in concrete ways with numbers regarding our programs. For instance, the MATE Housing Ministry could not welcome our normal number of out-of-state volunteers to help us this year, so the work we could complete was much less than normal. We were, however, able to complete 26 projects with the help of local volunteers and a few groups and individuals that came up to MATE when restrictions were lifted. What a Godsend they were!

What we do know for sure, is that the economic devastation due to COVID-19, has left many without the financial resources to make ends meet. We believe that this strain will increase the number of households reaching out for help in the coming year, and we will stand ready to create safe homes for them with your help.

We launched MYC, MATE Youth Connection early last winter, to build continuity throughout the year with area families. We quickly pivoted to an innovative, online format for enrichment programming for children and youth. This was a first for MATE and the programming was negotiated with speed, flexibility, and a desire to reach as many youth and families as we could. We could not host CATE, Camp at the Eastward, this past summer due to health concerns and safety issues. Because of these same concerns in 2021, we are putting all MYC programs on hiatus, at least for the first part of 2021. We will take time to reassess MYC's programs and impact, as we move forward into the year.

With the increasing financial strain due to the pandemic, there has been an impact on affordable housing and on homelessness in Central Western Maine. The shelter in Farmington has also closed last year, compounding the issue of homelessness in the area. As such, MATE started to renovate McCleary House in 2020, in partnership with the Fairbanks Union Church, to provide transitional housing for those who find themselves without a safe place to live. We will keep on innovating solutions to address the growing housing needs in MATE's communities. And we will keep on striving to serve the "least of these" by "loving thy neighbor" as we are called to do!

"Love in action is service."

IMPACT STORIES



Happy homeowner with MATE volunteers on new ramp

“I spent the first two thirds of the summer trapped in my house. Thanks to MATE’s Housing Ministry, I am now more self-sufficient. I am able to leave and return to my home in safety. There are only 4 steps to enter and exit the mobile home I live in. I have Parkinson’s Disease and have very poor balance and coordination. Because I had an injury this summer, I was climbing down the stairs sideways and crawling to get back up them. I didn’t think about asking for help.

A concerned Board member and MATE volunteer proposed the idea of having a ramp added on to my trailer. Long story short, MATE’s Housing Ministry, and some very dedicated volunteers, installed a ramp and I am now not only able to safely leave and return to my home, but I can take my walker with me, resulting in less falls. This ministry gave me back my independence. I will be forever grateful. Thank you to everyone who helped!”

Peace and Blessings, A.M. Homeowner

“Mission at the Eastward has played an important part in the life of our church as well as my own. Over the past ten years I’ve had the pleasure of accompanying over 120 youth to MATE to help repair and maintain the homes of those who can neither do it financially nor do it themselves. For most youth, the trip is their first exposure to mission work. They return home fulfilled not only by the physical work they accomplished but also by the relationships that developed with homeowners. Each year our debriefing meeting ends with “This was the best trip yet!”. I know for a fact that the experience has long term effects on youth in their emotional and spiritual development. We’ve even had youth participants become adult chaperones as they’ve grown! Over the years I have worked on homes in West Virginia, Texas and Puerto Rico alongside young adults that had their first mission experience at MATE. Of all the mission work I’ve done over fifteen years; I’ve had no greater joy on a mission trip than watching the lifelong impact of the MATE experience. The dedicated leadership and staff of MATE make it all possible, from their special talents to their compassion, to their drive to solve problems and to serve others. “

George R. Housing Ministry Work Volunteer



MYC: MATE Youth Connection

In February 2020, MATE launched an innovative, new community youth group, MATE Youth Connection, MYC, with a fun winter retreat at Camp Wilmot. With the impact of the pandemic being felt in March, the program quickly moved to online platform. Despite the challenges of COVID-19, we were able to offer inspirational enrichment programs, some with Expert Guest Professionals (Thank you!), who shared their gifts and talents with the children.

Spring-Crocodile Dock, Vacation Bible School- "Fear Not" theme, Plant Fundraiser

Summer-BOLT a Backyard Family VBS-Following Jesus theme, Compassion Camp outreach theme, School Supply Fundraiser

Fall-Movie and Game Nights and a Worm Bin Fundraiser, partnered with GLOW, a regional youth group effort with Presbytery of Northern New England and Boston Presbytery.

Winter-Advent Evening Devotions, Glow group, offerings, Pampered Chef Fundraiser and Warm Clothing Drive in partnership with GLOW.

Sadly, we said goodbye to valued employee, Jess Richard, MYC's first Youth Director. We wish her the best and Godspeed!



Camp at the Eastward

"Camp at the Eastward is the answer to my prayers. Teenagers are faced with many decisions. It is a scary time for parents and teens. I have tried my best to give my daughter guidance and education to be able to make safe and healthy decisions. In order for her to be a well-rounded individual, she needs guidance from not just parents but also from God and responsible friends. Camp at the Eastward does just that. It is a perfect mix of those things. CATE provides experiences that help build confidence and self-esteem. The kids who attend this camp together build strong friendships. I believe it is a life changing experience for many of the kids who attend." CINDY, PARENT OF CAMPER

The quote above is a wonderful example of how important CATE has been to so many over its 60-year history, where oodles of children have learned about nature, faith, relationships, arts and crafts and had fun in the great outdoors at camp. Unfortunately, this past year, due to the pandemic, we were not able to host camp. In 2021, we will be reassessing all our youth programming, while navigating the challenges of the ongoing pandemic.

INDIVIDUAL AND FAMILY MISSION PARTNER SUPPORTERS

All donors & gifts are appreciated, and we give special thanks to those who made gifts in excess of \$250 or more!

William Apollo	Rothea Kornelius
Clarence and Susan Asbury	Susan Gleason and Charlie Monroe
Janet Bagnulo	Douglas Nicholls
Donald Beddie	Robert and Victoria McMahan
Jon and Lindsay Brachle	Paula Olsen
Margarethe and William Brown	Sandy and Sue Pease
Alan and Jane Dossett	Cailey Rankin
Ed and Betty Douglas	Jess Richards
Joy Dyer	Aline Rober
Michael Fitzgerald and Family	Michael and Ellen Smith
Dan and Nancy Flint	Mark Stewart
David and Yvonne Getz	Stewart Family
Alison and Tom Hagerstrom	Anita Strong
Karen and Chip Hagy	R. Bruce Williamson
Judy and Tom Hamilton	Tom and Elizabeth Woodward
Frank and Marion Hauck	Laura Zazworsky
Ed Jesteadt	John and Monica Zazworsky

MEMORIAL AND HONORING GIFTS

Remembering with Thanksgiving:

In loving memory of Tom Fisher, Bill Birden, and Burt Dyer gifted by Ed Jesteadt

In loving memory of Stan Olsen gifted by Paula Olsen

In loving memory of Kim Sydnor gifted by the Clement and Anne Sydnor Fund

In loving memory of Dorothy Butz gifted by Karen Hagy

The Ruth Carnwith Trust

Celebrating and Honoring:

In honor of the Hauck's and Rizzo's given by the Hagy Family

In honor Michael, Lark, Jon, and Aiden Fitzgerald given by the Fitzgeralds

In honor of Jon Paul and Abby Sydnor given by the Clement and Anne Sydnor Fund

"Alone we can do so little; together we can do so much!"

Helen Keller

2020 GRANTORS & MISSION PARTNERS CHURCHES & ORGANIZATIONS

Mission Partner Grantors

- Anonymous donor through the Maine Community Foundation
- SeniorsPlus
- Synod of the Northeast, Presbyterian Church USA
- United Way of the Tri-Valley Area
- LEAP Explosion Fund
- Clement and Anne Sydnor Fund

Mission Partner Churches

- Allentown Presbyterian Church, NJ
- Bedford Presbyterian Church, NH
- Camp Hill Presbyterian Church, PA
- Church of the Covenant, MA
- The Dover Church, UCC, MA
- The Fairbanks Church, ME
- First Congregational Church of North Anson, ME
- First Presbyterian Church of Ramsey, NJ
- First Presbyterian Church of Springfield, NJ
- Flemington Presbyterian Church, NJ
- Grace Community Church, MA
- Hartford Community Church, ME
- The Korean Church of Boston, MA
- Leeds Community Church, ME

- New Portland Community Church, ME
- The First Presbyterian Church of Dutch Neck, NJ
- The Lutheran Church of the Holy Spirit, PA
- Red Clay Creek Presbyterian Church, DE
- Stratford Street United Church, MA
- Presbyterian Church in Sudbury, MA
- Silver Spring Presbyterian Church, PA

Mission Partner Community Members

- BaileyDonovan Design Bedford, NH
- BeeLine Cable, ME
- Berry Family, ME
- CSM Real Estate Kingfield, ME
- Farmington Farmers Union Farmington, ME
- Mountain Pine Corporation, Mechanicsburg, PA
- Otis Federal Credit Union Jay, ME
- David Mackey, Marcia Morgan, Sue Pease and Susan Reese all from NH
- Rotary Club of Farmington Farmington, ME
- Local teachers from Maranacook Area Schools Readfield, ME

“No one who achieves success does so without acknowledging the help of others. The wise and the confident acknowledge this help with gratitude.”

Alfred North Whitehead

Day by day, we at MATE are growing in wisdom; how to love more, give more, and serve more people, even in the midst of a pandemic. We humbly acknowledge we cannot do anything without your help, compassion, and your support of MATE’s clients and mission. We are confident in our work because you invest in our cause and we believe God is with all of us, calling us to advance the mission of MATE! Thank you everyone for everything you do for Mission at the Eastward! A big thank you to Thea Kornelius, our Executive Director, for your passionate, inspiring and faithful leadership. Partnering with all of you, we create safe homes, we enrich the lives of youth, and we build resiliency in our communities! Together, we build

REVENUES AND EXPENDITURES

The financial statement for 2019 follows. We have engaged Austin & Associates as our CPA firm who will be preparing our reviewed financial statement for 2020. Please contact us if you would like a copy of the report when is available.

MISSION AT THE EASTWARD BALANCE SHEET - 12.31.2019

ASSETS	
Checking/Savings Accounts	
Admin Ckg & Money Market	50,436
Youth/Camp Ckg & Savings	2,440
Housing Ministry Ckg	20,533
So. Africa Partnership Svgs	3,346
TOTAL CHECKING & SAVINGS ACCTS	76,756
Accounts Receivable	389
Other Current Assets	
Camp prepaid Visas	180
Undeposited funds	600
Housing Ministry petty cash	205
Admin receivable from Camp	5,000
TOTAL OTHER ASSETS	5,985
Fixed / Other Assets	
Garrett Fund interest (accessible)	3,842
MATE Endowment (accessible)	24,983
Garrett Fund restricted (not access.)	52,381
Housing pick-up trucks	24,655
TOTAL FIXED /OTHER ASSETTS	105,861
TOTAL ASSETS	188,990
LIABILITIES & EQUITY	
Liabilities	
Payroll liabilities	1,367
Camp payable to Admin	5,000
TOTAL LIABILITIES	6,367
Equity	
Opening Balance Equity	23,457
Retained Earnings	130,621
Net Income	28,544
TOTAL EQUITY	182,623
TOTAL LIABILITIES & EQUITY	188,990

MISSION AT THE EASTWARD

**STATEMENTS OF CASH RECEIPTS AND DISBURSEMENTS
FOR THE YEARS ENDED DECEMBER 31**

	<u>2019</u>	<u>2018</u>
CASH RECEIPTS		
Contributions and donations (incl. scholarships)	\$37,076	\$38,233
Synod of the Northeast support	-	22,500
MATE Churches support	3,150	2,250
Grants	35,000	-
Ministry Subsidy (to Camp from Admin)	5,000	9,000
Housing Work Team Fees / Material payments	75,435	56,818
Camp registrations	5,864	4,675
Fundraisers	34,847	1,420
Facilities rentals	4,200	3,095
Bank & investments earnings	16,440	5,443
Other / miscellaneous	991	586
Total Cash Receipts	<u>\$218,004</u>	<u>\$144,020</u>
CASH DISBURSEMENTS		
Salaries	\$74,859	\$73,684
Payroll Taxes	3,739	3,792
Employee benefits	8,682	8,328
Travel & Mileage	4,897	3,677
Office / administrative expenses	1,480	1,677
Ministry Subsidies (from Admin. to Camp)	5,000	9,000
Professional services	2,064	275
Printing & Postage	575	193
Trainings & Background Checks	3,127	708
Insurance	7,651	7,507
Real Estate Taxes	682	548
Utilities	4,292	5,101
Maintenance & Repairs	4,324	12,095
Equipment purchases	3,233	123
Program Expenses - Camp / Youth Programs	10,379	6,292
Program Expenses - MATE Housing Ministry	50,607	42,438
Fundraiser expenses	1,789	1,536
Depreciation of trucks	-	17,724
Other / Miscellaneous expenses	2,080	-
Total Cash Disbursements	<u>\$189,459</u>	<u>\$194,698</u>
NET (DECREASE) IN CASH & INVESTMENTS	\$ 28,545	\$ (50,678)
CASH & INVESTMENTS - BEGINNING OF YEAR	\$ 160,445	\$ 211,123
CASH & INVESTMENTS - END OF YEAR	\$ 188,990	\$ 160,445

BIG DREAMS FOR 2021

MATE is planning and dreaming big dreams this year, all because you have believed and invested in MATE in a big and impactful way in 2020. You have inspired us to imagine what could be and what we could build in 2021 with your support and partnership! Here are a few of our goals and dreams for next year:

MATE's Housing Ministry

- Serve at least 80 homeowners by creating safe homes in 2021.
- Inspire 6 new volunteer teams to work & expand the work season.
- Innovate solutions for compact housing when repairs are not possible and create new partnerships to advance the mission of stable and safe housing to eradicate homelessness.

McCleary House

- Partner with you, our volunteers, and Fairbanks Union Church to renovate the McCleary House to not only serve people who are in crisis and are in need of transitional housing in the winter, but also to provide low-cost housing for volunteer work teams in the summer.
- Raise \$125,000 through grants and donations to do the reno.
- Creatively outfit the house with appliances, furniture and goods to make the home welcoming, comfortable and warm.

MATE's Youth Connection

- Provide support to GLOW (Northeast Regional Youth Group through PNNE).
- Our intent is to provide scholarships for camping opportunities to support Camp Wilmot.
- Collaborate and share resources with more non-profits to meet needs of our families.
- Work on the safety and sustainability of our youth outreach methods.

MATE's Board and Organization

- **Raise needed funds for operating budget and McCleary House renovation**
- Roll out strategic plans to better serve more MHM and MYC clients and our communities.
- Nurture 20% new partnerships with volunteers, grantors, and donors and show appreciation for our mission partners.
- Increase the diversity and talent of our Board and Teams to build more lives.

We invite you to join us in making MATE's 2021 dreams a reality!

LEADERSHIP

Board of Directors

Karen Hagy, Chair
Nancy Flint, Treasurer
Steve Allman
Sharon Cowen
Emily Chaney
Maria James
Eric Markman
Max Olmstead
Thea Kornelius

Teams

Administration, Personnel
Finance, Personnel
Church Relations, Website
Marketing & Communication
MATE Youth Connection
MATE Youth Connection
MATE Housing Ministry
Development and Fundraising
MATE Executive Director &
MATE Housing Ministry

Staff

Thea Kornelius MATE
Executive Director

Jess Richard
MYC Director 2020

A THANKFUL, PARTING WORD

Dear MATE Family and Friends,

We close out the year 2020 with thankful hearts because of all of you! You strengthened MATE in a very tumultuous time and made a great, positive impact on our clients and us during a pandemic. You inspired us to continue to dream big dreams for 2021. With all of you as our mission partners, we believe we can harness your goodness, energy, and gifts and invest them to bring help, hope, and resiliency to MATE's communities. Together, we can make those big dreams a reality. Thank you for partnering with us. May 2021 be hopeful, healthy, and happy for you, the people MATE serves, and for our world. Because YOU give with generosity, YOU make everything happen at MATE!

Blessings,

Karen Hagy, MATE Board Chair



THE MATE BOARD